



“A hosted IT infrastructure model should be considered by law firms. Many practices struggle and spend far too much time and money in keeping their IT infrastructure resilient and performing at the required levels along with meeting their business continuity and disaster recovery needs. Their limited IT resource could be better utilised on technology projects that add value to business. For instance, improving firms’ underlying business processes contributes directly to efficiency and profitability and enhance communication with and about clients.” Bill Kirby, Director, Inpractice UK Ltd

As the legal industry emerges from the economic recession, law firms are under increasing pressure to do ‘more with less’. The changing market dynamics driven by the move towards a fixed fee business model, increasing legislative burden, price competitiveness and raised customer expectations means that legal practices have no option but to rely on technology to enhance productivity and operational efficiency to meet profitability and growth targets.

Our Proposition

LexisNexis Managed Services is a Software-as-a-Service offering designed to enable you to cost-effectively deploy LexisNexis® Axxia® dna as a fully hosted, integrated practice management application. This service is being made available through an alliance between LexisNexis and e-know.net Limited, a managed services provider, with an unrivalled track record in the legal sector. e-know.net already has extensive experience in hosting LexisNexis solutions.

LexisNexis Managed Services offers a compelling proposition with over 40 years’ experience in developing technology systems to address the business challenges faced by law firms, combined with e-know.net’s proven expertise in providing hosted solutions.

Key Benefits

- **Reliable, secure and cost-effective**
LexisNexis Managed Services represents a reliable way to embrace the Software-as-a-Service technology adoption model. It provides secure, flexible and cost-effective access to a modern practice management platform, facilitating improved business performance, business continuity and disaster recovery.
- **No additional capital expenditure**
With LexisNexis Managed Services, you can easily implement LexisNexis Axxia dna, a next generation practice management platform, without the need to incur additional upfront capital expenditure to implement the solution or undertake ongoing administration, maintenance and upgrade costs to use the solution. To make it easy for you to adopt LexisNexis Axxia dna, e-know.net can host your current practice management system in its data centre whilst you simultaneously migrate to the new solution. This will minimise disruption to your business.
- **Easy upgrade to latest version of LexisNexis Axxia dna**
If you are an existing user of a previous version of LexisNexis Axxia dna, you now have the option of adopting the Software-as-a-Service model and painlessly upgrading your system.

As a LexisNexis Managed Services customer, you can ensure that you always have the most up-to-date integrated practice management system underpinning their business. All the latest LexisNexis Axxia dna releases and upgrades will immediately be made available to you.
- **Opportunity to host other applications**
LexisNexis Managed Services also offers LexisNexis Axxia dna customers the opportunity to host applications such as LexisNexis® Visualfiles, a case and matter management system; Microsoft Exchange, Microsoft SharePoint, VoIP and document management.

- **Reduced IT department overhead costs**

LexisNexis Managed Services takes away the hassle of the day-to-day management and support of your practice management system. e-know.net offers a single point of contact to your IT department for all issues pertaining to the hosted environment. This will reduce your IT department's overhead costs and free up time to enable staff to concentrate on the more strategic technology projects at your firm.

Key Features

- A fully managed outsourced business solution
- Per user, per month subscription model with flexibility to scale the solution up or down
- Anytime, anywhere access to LexisNexis Axxia dna
- 365 days x 24 hour support
- An uptime service level guarantee of 99 per cent accompanied by strong financial penalties
- A complete hardware replacement programme with central refreshes at no extra cost
- Resilient systems and back-up for networks and infrastructure
- Fully managed and monitored network including spam and viruses
- Rapid system and application deployment
- A stable operating environment